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CURRENT INDUSTRIAL REPORTS

Manufacturers' Shipments, Inventories, and Orders

June 1976



SERIES M3-1(76)-6

FOR RELEASE: August 2, 1976 2:00 P.M.

William Menth 763-2502

All figures in text below are in seasonally adjusted current follars

Manufactures reported significant increases in their inventories and backlog of unfilled orders as of the end of June, while June shipments and new orders received were virtually unchanged from their May levels, the Bureau of the Census, Department of Commerce, reported today. June shipments were \$94,028 million compared to May shipments of \$94,087 million, while new orders for these months were \$95,501 million in June and \$95,494 million in May. The 1.2 percent or \$1,472 million increase in backlog of unfilled orders continues the upward trend which began in March.

The rise in total inventories of 1.2 percent or \$1,738 million to \$150,777 million is the largest increase since December 1974. The June increase follows a limited rise in May (0.6 percent or \$918 million) and results in a \$2,627 million or 1.8 percent change for the second quarter. The changes in inventories reflect the trend of nearly all industries, both durable and nondurable. Some of the largest inventory increases include those in motor vehicles and parts (\$221 million or 3.5 percent), blast furnaces and steel mills (S220 million or 2.7 percent), petroleum and coal products (\$200 million or 4.6 percent) and chemicals (\$159 million or 1.4 percent). All components of inventories increased with the leading increase in finished goods (1.5 percent or \$701 million), followed by materials and supplies (1.1 percent or \$568 million) and work-in-process (1.0 percent or \$469 million).

Changes in shipments and new orders varied considerably among the industry groups. Durable goods shipments rose \$412 million or 0.9 percent to \$48,733 million and new orders rose \$623 million or 1.3 percent to \$50,304 million. Nondurable goods shipments declined by \$471 million or 1.0 percent to \$45,295 million and new orders declined by \$616 million or 1.3 percent to \$45,197 million. The major decline in nondurable goods was in the foods industries where

shipments declined by \$303 million or 2.1 percent to \$14,229 million.

The pattern of change in durable goods is unchanged from the advance report issued last week. The blast furnace and steel mill industry chowed a 41 percent or \$162 million increase in shipments and a 13.8 percent or \$689 million decline in new orders. This decline in new orders followed a \$1,351 million or 37.2 percent increase in new orders in May. Motor vehicle and parts producers reported a \$765 million or 9.6 percent increase in shipments to \$8,774 million in June from \$8,009 million in May. Defense capital goods producers (which includes the defense related portions of the communication equipment, aircraft and aircraft parts, shipbuilding and ordnance industries) reported a \$199 million or 10.3 percent decline in shipments accompanied by a \$680 million or 32.9 percent increase in new orders. Nondefensecapital goods producers reported an increase of \$141 million or 1.2 percent in shipments to \$11,807 million and a \$172 million or 1.5 percent increase in new orders to \$11,836 million.

SCHEDULED RELEASE DATES

The figures on the durable goods industries in this report supersede those issued earlier in the advance report on durable goods. The present report is based on more complete reporting, but the estimates are also considered preliminary. Final figures will appear as historical data in the report to be published for next month. The advance report on durable goods for July is scheduled for release on August 20, 1976 and the full report is scheduled for release on August 31, 1976.

This report contains data on an unadjusted and seasonally adjusted basis. However, the data are not adjusted for price changes. For an explanation of terms used in this report see appendix following table 5.



U.S. Department of Commerce BUREAU OF THE CENSUS

Inquiries concerning these figures should be addressed to the U.S. Department of Commerce, Bureau of the Census, Industry Division, Washington, D.C. 20233. For sale by the Subscriber Services Section (Publications), Bureau of the Census, Washington, D.C. 20233 or any Department of Commerce District Office. Price: 30 cents per copy, \$3.60 per year.

Table 1.--VALUE OF MANUFACTURERS' SHIPMENTS, INVENTORIES, AND ORDERS, BY INDUSTRY GROUP

	1		Ship	ments			Total inventories							
Industry group	Seaso	nally adj	usted		out seas		Seaso	nally adj	justed		nout seaso			
•	June 1976 ^p	May 1976	Apr. 1976	June 1976 ^p	May 1976	June 1975	June 1976 ^p	Way 1976 ^r	Apr. 1976	June 1976 ^p	May 1976	June 1975		
All manufacturing indus-														
trics: Total	94,028	94.087	93,848	99,294	94,864	85,580	150,777	149,039	148,121	150,816	150,159	148,160		
Total, excluding trans-	81,928	82,700	82,234	86,312	82,903	75,449	128,817	127,391	126,623	129,321	128,592			
Durable goods industries, total.												127,116		
and the second second	48,733	48,321	47.741	52,316	49,363	43,785	97,476	96,579	96,133	97,525	97,401	98,910		
Stone Clay, and glass products.	2,380	2,352	2.374	2,606	2,448	2,321	3,655	3,610	3,568	3,716	3,727	3,753		
Primary metals, total Blast furnaces, steel mills.	7,743	7,595	7,096 3,672	8,240 4,286	7,913	6,350 3,195	14,662 8,406	14.442 8.186	14,227 7,979	14,493 8,221	14,389	14,144 7,599		
onferrous metals	2,472	2,485	2,283	2,675	2,647	2,014	4,682	4.704	4,718	4,658	4.690	4,764		
The state of the s	1,182	1,183	1,141	1,279	1,209	1,141	1,574	1,552	1,530	1,614	1,587	1,781		
Fabricated metal products	6,037	6,228	5,994	6,462	6,256	5,248	10,556	10,638	10,692	10,785	10,810	11.654		
Jetal cans, barrels, and	597	634	600	681	636	647	907	874	905	970	916	1,062		
Machinery, except electrical,		054	000		030	047		0,4	903		710	1,002		
total	8,024 589	8,129	8,077	8,830 702	8,331	8,122	20,915 1,895	20,797	20,851	20.925	20,975	22,128		
Engines and turbines Farm machinery and equipment.	755	634 863	651 898	828	647 888	619 866	1,814	1,803	1,807 1,814	1,832	1,816 1,828	1,918 2,065		
Construction, mining, and material handling equipment.	1.665	1,713	1,630	1,812	1.747	1,755	4,875	4,893	4,946	4,890	4,937	4,953		
"detalworking machinery General industrial machinery.	542 i ∌02	548 912	518 883	609	5 60 926	588 859	1,569 1,966	1.583	1,605	1,561	1,593	1,848		
Electrical machinery, total	6,009	6.208	6,194	6,374	5.987	5,630	13,495	13,330	13.258	13,755	1,988 13,653	2,058		
Electrical transmission and distribution equipment and							2 003							
industrial apparatus Household appliances	1,220	1,241 863	1,262 1,478	1,320	1,290 879	1,147	2,903 1,260	2,887 1,233	2.860 1.185	2,921 1,294	2,932 1,276	3.015 1,152		
Radio and TV	467 1,264	690 1,318	592 1,308	540 1,349	492 1,3 0 2	457 1,291	1,039 4,147	969 4,099	987 4,092	1,102 4,188	1,062	1,077		
Transportation equipment, total Motor vehicles and parts	12,100 8,774	11,387 8,009	11.614 8.117	12,982 9,431	11,961 8,409	10,131	21,960 6,609	21,648 6,388	21,498	21.495 6,226	21,567	21,044 5,985		
Aircraft, missiles, and parts	2,169	2,191	2.287	2,273	2,252	2,265	11,795	11,855	11,956	11,765	11,903	11,585		
Shipbuilding and railroad equipment	607	618	590	617	623	633	2,763	2,682	2,619	2,730	2,623	2,779		
Instruments and related		010			023	033		2,002	2,027		2,023	2,,,,		
products, total	1.560	1,571	1.566	1,658	1,566	1,493	3,775	3,767	3,732	3.867 2.010	3,866	4,065		
Scientific and engineering All other instruments and	790	841	824	849	846	798	1,978	1,943	1,952		1,981	2,021		
related products	770	7 30	742	809	720	695	1,797	1,824	1,780	1,857	1,885	2.044		
All other durable goods	4,880	4,851	4,826	5,164	J,901	4,490	8,458	8,347	8,307	8,489	8,414	8,283		
Nondurable goods industries.		4,071	4,820		4,701	4,450		0,347	0,307		0,414	0,203		
total	45,295	45.766	46,107	46,978	45,501	41.795	53.301	52,460	51,988	53,291	52,758	49,250		
Food and kindred products,	1													
Meat products	14,229 3,121	14,532 3,169	14.763 3,222	3,143	14,337 3,197	14.059 3,197	11,980 1,356		11,845	1,371	11,603 1,406	10,385		
Fats and oils	1 287	1,254	1,281	1,313	1.255	1,178	1,084	1,026	982	1.035	1.010	655		
Tobacco products	609	595	644	657	602	627	3,416 4,777	3,396	3,331	3,266 4,932	3,349	2.959 4,336		
Textile mill products	3,293	3.362	3,238	3,496	3,288	2,924	4,777	J.728	4,678	1,130	4,710	4,550		
Paper and allied products,	3.939	3,995	3,882	4,116	3,966	3,419	4,868	4,799	4,747	4,933	4,862	4,658		
Pulp, paper, etc Paperboard containers	1,852 859	1,883 868	1,869 838	1,916	1,869 881	1,512 784	1,873 1,302	1,829 1,281	1,782	1.889	1,841	1,793		
All other paper containers	1 228	1,244	1,175	1,297	1,216	1,123	1,693	1,689	1,694	1,730	1.727	1.647		
chemicals and allied products,	3 044	7 047	9 19)	9 125	8 170	7 37/	11,373	11,214	11,088	11.366	11.248	10.922		
Industrial Chemcials, except	7,846	7.867	8,183	8,325	8,379	7,374								
Drugs, soap, and toiletries.	2,647	2,68b 2,191	2,724	2,798	2,796	2,315	3,220 3,640	3,153 3,635	3,069 3,647	3,169 3,749	3,115 3,7 0 4	2,972 3,8 0 3		
Petroleum and coal products	6.186	6.037	6,084	6,307	5,946	5,376	4,561	4,361	4,290	4,495	4,313	4.048		
Rubber and plastics products,	2,161	2,215	2.214	2,309	2,284	2.116	3.003	3.022	3,032	3.000	3,035	3,048		
All other nondurable goods										9,679		8,894		
industries	7.032	7,163	7.099	7,141	6,699	5.900	9,323	9,101	8.977	1,013	9,438	0,594		

See footnotes at end of table.

Table 1.--VALUE OF WANUFACTURERS' SHIPMENTS, INVENTORIES, AND ORDERS, BY INDUSTRY GROUP--Continued Millions of dollars

					Unfilled	orders						
Industry group	Seasonally adjusted			Without seasonal adjustment ¹			Seaso	nally adj	usted	With		
	June 1976 ^p	May 1976	Apr. 1976	June 1976 ^p	May 1976	June 1975	June 1976 p	Мау 1976°	Apr. 1976	June 1976 ^p	May 1976 r	June 1975
All manufacturing indus- tries:												
Total Total, excluding trans-	95,501	95,494	94,141	100,150	94,568	83,716	122,262	120,790	119,390	121,185	120,335	122,274
portation	83,145	84,042	82,569	87,209	83,168	74,113	90,541	89,324	87,936	90,200	89,309	90,787
Durable goods industries, total.	50,304	49,681	47,841	53,327	49,007	41,737	116,749	115,181	113,828	115,604	114,596	118,065
Primary metals, total	8.055	8,805	7,238	8,430	8,320	5,664	15,734	15,424	14,216	15,614	15,425	14,441
Blast furnaces, steel mills.	→ 296 > 583	4,985	3,634	4,491	4,479	2,861	10,682	10,476	9,418	10,629	10,424	9,222
Nonferrous metals	2,583	2,651	2,478	2.680	2,642	1,889	3,238	3,127	2,962	3,160	3,155	2,649
Fabricated metal products	6,090	6,094	5,788	6,498	6,085	5,031	16,638	16,587	16,722	16,680	16,646	18,373
"achinery, except electrical,	7,970	8,033	8,064	8,660	8,091	7,605	23,889	23,942	24.039	23,907	24,075	26,812
Engines and turbines	610	765	592	686	750	556	6,778	6,756	6,626	6,768	6,784	6,837
Construction, mining, and material handling equipment.	1.652	1,612	1,543	1.819	1,639	1,659	5.058	5.974	5.172	5.144	5,998	6,705
Wetalworking machinery	544	515	503	614	524	518	1,534	1,532	1,565	1,518	1,513	1,985
General industrial machinery.	921	917	961	954	887	823	3,396	3,376	3,371	3,375	3,420	3,530
Electrical machinery, total	6,626	6,618	6,396	6.900	6,207	5,407	20,104	19,486	19,076	19,649	19,123	18,788
Electrical transmission and distribution equipment and industrial apparatus	1.181 864 478 1.912	1,257 865 691 1,665	1,280 890 531 1,498	1,315 933 586 1,816	1,307 878 514 1,384	966 839 475 1,365	5,394 133 417 8,381	5,433 131 406 7,733	5,416 128 405 7,387	5,430 126 452 7,824	5,436 133 406 7,357	5,761 130 376 6,909
Transportation equipment,	12,356	11,400	11,572	12,941	11,452	9,603	31.721	31,466	31,454	30,985	31,026	31,487
Aircraft, missiles, and parts	2,306	2,251	1,770	2,343	1,969	2,073	19,902	19,766	19,707	19,451	19,382	20,108
Shipbuilding and railroad equipment	675	460	1,043	615	365	592	8,097	8,029	8,187	8,018	8,020	8,237
All other durable goods industries	9,207	8,731	8,783	9,898	8,852	8,427	8,663	8,276	8,321	8,769	8,301	8,164
Nondurable goods industries, total	45,197	45,813	46,300	46,823	45,561	41,989	5,513	5,609	5,562	5,581	5,739	4,209
Industries with unfilled orders	10.726	10,954	10,958	11,075	10,805	9,660	5,513	5,609	5,562	5,581	5,739	4,209
orders	34.471	34,859	35,342-	35,748	34,756	32,329	-	-	-	-	-	-

⁻ Represents zero. Preliminary. Revised.

Adjusted for trading-day and calendar-month variations.

TIGHT 2. - VALUE OF MANUFACTURERS SHIFMENTS, INVENTORIES, AND ORDERS, FOR MARKET CATEGORIES AND SUPPLEMENTARY SERIES /Millions of dollars

Industry group		ally ad	jus t ed	Without seasonal adjustment 1			Seasor	nally ad	justed	Without seasonal adjustment			
Timusery group	June 1976 p	May 1976	Apr. 1976	June 1976 ^p	May 1976	June 1975	June 1976 ^P	May 1976	Apr. 1976	June 1976 ^p	May 1976	June 1975	
	Shipments							Т	otal inv	enturies			
All manufacturing industries, total	94,028	94,087	93,848	99,294	94,864	85,580	150,777	149,039	148,121	150,816	150,159	148,160	
Durable goods andustries, total	48,733 45,295	48,321 45,766	47,741 46,107		49,363 45,501	43,785		96,579 52,460	96,133 51,988	,	97,401 52,758	98,910 49,250	
Industry groups arranged by market													
Consumer staples	8,477 17,653		8,617 18,230		8,198 17,566	7,468 17,200		13,509 19,532	13,391 19,502		14,147	13,12 18,32	
Automotive equipment	11,892 9,959	12,198	12,169 9,457	12,902 10,796	12,423	12,215 7,942	37,777 8,127	37,555 7,905	37,744 7,748	37,825 7,715	37,856 7,841	39,015 7,560	
Construction materials, supplies, and intimediate products	7,291	7,433	7,335	8,009	7,708	6,551	12,438		12,425	12,543	12,660	12,92	
intermediate products	38,756	38,392	38,040	40,669	39,174	34,204	58,905	58,029	57,311	58,982	58,310	57,20	
Supplement ry sortes: Household durable goods industries Opital goods industries. Nondelense. Defense.	3,695 13,531 11,807 1,724	3,894 13,589 11,666 1,923	3,776 13,563 11,701 1,862	3,901 14,599 12,784 1,815	3,708 13,802 11,890 1,912	3,380 13,549 11,793 1,756	6,680 42,529 34,054 8,475	6,496 42,371 34,099 8,272	6,439 42,426 34,261 8,165	6,858 42,610 34,163 8,447	6,739 42,707 34,438 8,269	6,68 43,61 36,26 7,34	
			No. o	orders			Unfilled orders						
All manufacturing industries, total	95,501	95,494	94,141	100,150	94,568	83,716	122,262	120,790	119,390	121,185	120,335	122,27	
Our idle goods industries, totil	50,304 45,197	49,681 45,813	47,841 46,300		49,007 45,561	41,737	116,749 5,513	115,181 5,609	113,828 5,562	115,604 5,581	114,596 5,739	118,06 4,20	
ndustry groups arranged by market ealegories:													
Home goods and apparel	8,472 17,666	8,863 17,922	8,610 18,226		8,224 17,561	7,526	2,397	2,389	2,407	2,392	2,374	2,17	
aut motive	13,130 10,010	12,405		13,947	11,887 9,827	11,741 7,647	61,112	59,822	59,506	60,084	59,145	61,00	
intermediate products	7,240	7,278	7,074	7,981	7,521	6,423		14,928	15,063		15,027	16,72	
intormediate products	38,983	39,633	38,298	40,597	39,548	33,176	43,876	43,651	42,414	43,711	43,789	42,37	
dup.lementary series; ² Household durable goods industries Capital goods industries Nondefense Defense	3,711 14,582 11,836 2,746	3,889 13,730 11,664 2,066	3,759 13,674 11,530 2,144	3,950 15,334 12,722 2,612	3,725 13,082 11,584 1,498	3,420 12,738 10,926 1,812	1,707 68,269 41,249 27,020	1,692 67,218 41,221 25,997	1,698 67,080 41,225 25,855	1,699 67,311 41,226 26,085	1,651 66,576 41,289 25,287	1,55 69,75 45,51 24,23	

During 1968 manufacturers in ordnance, communications, aircraft and direcraft parts, and shipbuilding industries began to provide aggregate agures in shipments, orders, and total inventories of work performed for the bepartment of Befonse. The results of these reports are included in the defense series. Preliminary. "Revised. Shipments and new orders adjusted for trading-day and calendar-month variations; unfilled orders and inventories as of end of month."

The supplementary series are regroupings of the separate industry categories as fullows:

Household durable goods industries - Household furniture; kitchen articles and pottery; cutlery, bandtools, and hardware; bousehold

Household durable goods industries - Household furniture; kitchen articles and puttery; entlery, bandtools, and hardware; household appliances; ophthalmic goods, watches, and clocks; and miscellaneous personal goods.

Cipital goods industries - The capital goods industries series is comparable to the previous Producers. Capital Goods and the Defense Products old series categories.

Nondefense products - Washinery, except electrical inscluding farm machinery and equipment and machine shops, electrical machinery excluding household appliances and electronic components, and the nondefense portions of shipbuilding and repairing and railroad equipment, communication equipment, arcraft and aircraft parts, and ordnance.

Defense products - Based on separate reports on defense work libtle by large defense contractors in the following industries ordnance communications, aircraft and aircraft parts, and shipbuilding. The data are comparable to those published annually in the MA-175, Shipments of Defense-Oriented Industries, for the specified industries.

TIME J. -- MANUFAL OURIES SHIPMENTS, INVENTORIES, AND ORDERS MONTH-10-MONTH AND LONG TERM PERCENT CHANGES

(Based on seasonally adjusted data)

	Vo	nth-to-mon	ı t h	Ave	rage month!	Average, 1970-1975			
Item and industry group	May-	Apr	Nar		3 months		12 months		
	June 1976	May 1976	Apr. 1976	Mar June 1976			June 1975- June 1976	Average	Average
Shipe ints.									
All manufacturing industries	-0.1	+0.3	+0.9	+0.4	+2.0	-0.6	+1.3	+1.4	-1.6
Durable goods industries, total Nondurable goods industries, total	-0.9 -1.0	-1.2 -0.7	+0.4 •1.3	+0.8 -0.1	-2.8 -1.2	-0.4 -0.7	+1.5 +1.0	-1.5 -1.5	-2.2 -1.2
Total inventories: All outlacturing industries	-1.2	-0.6	-0.0	-0.6	*0.4	+0.0	+0.2	.0.9	-0.3
New orders: All manufacturing industries Durable goods industries, total Nandurable goods industries, total	+0.0 +1.3 -1.3	*1.4 *3.8 -1.1	·0.8 -0.1 ·1.8	+0.7 +1.7 -0.2	+2.5 +3.8 +1.2	+0.5 +0.4 +0.6	*1.5 *2.1 *0.9	+1.8 +2.4 -1.5	-1.9 -2.7 -1.3
intilled orders; Durable goods industries, total	-1.4	1.2	0.1	-0.9	-0.5	-0.7	-0.2	-1.7	-1.2

Table 1. -- VALUE OF MANUFACTURERS' INVENTORIES, BY STAGE OF FARRICATION, BY INDUSTRY GROUP

			Million	s of doll	ars					,			
Industry group	Season	ally ad	ju~1ed	Without seasonal adjustment			Seasor	mally ad	insted	Without seasonal adjustment			
	June 1976 p	Way 1976 r	Apr. 1976	June 1976 ^p	May 1976	June 1975	June 1976 ^p	May 1976 °	Apr. 1976	June 1976 ^p	Мау 1976 г	June 1975	
			To	t a1			Mat	erials a	nd suppli	ies			
All manufacturing industries, total	150,777	149,039	148,121	150,816	150,159	148,160	52,519	51,951	51,447	52,149	51,563	51,59	
Dur.ble goods industries, total	97,476	96,579	96,133	97,525	97,401	98,910	31,516	31,335	31,175	31,305	31,003	32,51	
Signe, clay and glass products. Primary metals. Machinery electrical and nonelectrical Tansportation equipment. Mil other durable goods industries.	3,655 14,662 34,410 21,960 22,789	3,610 14,442 34,127 21,648 22,752	3,568 14,227 34,109 21,498 22,731	3,716 14,493 34,680 21,495 23,141		11,654 35,967 21,044	1,319 6,655 9,983 4,983 8,576	1,303 6,598 10,078 4,737 8,619	1,349 6,575 10,048 4,606 8,597	1,318 6,512 10,045 4,765 8,665	1,303 6,354 10,123 4,702 8,521	1,42 4,62 10,99 4,55 9,20	
Vondurable goods industries, total	53.301	52,460	51,988		52,758	49,250		20,616	20,272	20,844	20,560	19.08	
Cheracals and allied products	11,373 4,561 3,003 34,364	11,214 4,361 3,022 33,863	11,088 4,290 3,032 33,578	11,366 4,495 3,000	11,248 4,313 3,035	10,922 4,048 3,048	4,363 1,280 1,212	4,325 1,200	4,304 1,157 1,093 13,718	1,289 1,214 13,994	4,300 1,198 1,156 13,906	4,41 1,08 1,03 12,55	
			Work in	process			Finished goods						
All manufacturing industries, total	49,670	49,201	49,097	49,473	49,500	49,138	48,586	47.887	47,577	49,194	49,096	47,42	
invable goods industries, total	41,479	41,132	41,040	41,218	41,330	41,680	24,481	24,112	23,918	25,002	25,068	24,71	
Stone, (lay, and glass products,	539 4,679 14,688 14,940 6,633	537 4,597 14,503 14,903 6,592	508 4,411 14,550 14,937 6,634	551 4,625 14,664 14,703 6,675	559 4,640 14,614 14,852 6,665	512 3,709 15,145 14,589 7,043	1,797 3,328 9,739 2,037 7,580	1,770 3,247 9,546 2,008 7,541	1,711 3,241 9,511 1,955 7,500	1,847 3,356 9,971 2,027 7,801	1,865 3,395 9,891 2,013 7,904	1,82 3,31 9,83 1,90 7,75	
Numberable goods industries, total	8,191	8,069	8,057	8,255	8,170	7,458	24,107	23,775	23,659	24,192	24,028	22,70	
Chemicals and allied products	1,828 1,222 489 4,652	1,813 1,203 483 4,570	1,812 1,224 496 4,525	1,836 1,240 486 4,693	1,831 1,214 479 4,646	1,803 1,016 502 4,137	5,182 2,059 1,302 15,564	1,373	4,972 1,909 1,443 15,335	5,183 1,966 1,300 15,743	5,117 1,901 1,400 15,610	4,70 1,94 1,50 14,54	

Phrelininary, rRockied, Theoretical and nonelectrical and nonelectrical and supplies, work-in-process, and finished goods. The unadjusted figures for April are: materials and supplies, 10,145; work-in-process, 14,663, and finished goods, 9,757.

Table 5.--RATIO OF MANUFACTURERS. INVENTORIES TO SHIPMENTS AND UNFILLED ORDERS TO SHIPMENTS, BY INDUSTRY GROUP (Rased on seasonally adjusted data

	Inven	tories - s	upments r	a110	Unfilled orders - Shipments ratio months' backlog				
Industry group	June 1976 ^p	May 1976	Apr. 1976	June 1975	June 1976 ^p	May 1976	Apr. 1976	June 1975	
All manulacturing industries, total	1.60	1.58	1.58	1.83	2.33	2.35	2.36	2.75	
Durable goods industries, total	2.00	2.00	2.01	2,42	2.81	2.85	2.86	3.34	
Stone, clay, and glass products. Primary metals. Labricated metals. Sathinary, except electrical Fictorical machinery (comportation equipment) Instruments and related products.	1.54 1.89 1.75 2.61 2.25 1.81 2.42	1.53 1.90 1.71 2.56 2.15 1.90 2.40	1.50 2.00 1.78 2.58 2.14 1.85 2.38	1.74 2.40 2.33 3.00 2.56 2.27 2.83	(NA) 2.03 3.06 2.98 3.35 5.38 (NA)	(NA) 2.03 2.97 2.95 3.14 5.42 (NA)	(NA) 2.00 3.10 2.98 3.08 5.42 (NA)	(NA) 2.44 4.23 3.63 3.61 6.14 (NA)	
Nondurable goods industries, Iotal	1.18	1.15	1.13	1.22	0.51	0.51	0.52	0.45	
Food and kindred products. Tobacco products. Textile mill products. Paper and allied products. Chemicals and allied products. Detrologm and coal products.	0.84 5.61 1.45 1.24 1.45 0.74	0.81 5.71 1.41 1.20 1.43 0.72 1.36	0.80 5.17 1.44 1.22 1.36 0.71 1.37	0.78 5.32 1.53 1.41 1.57 0.78 1.55	(X) (X) (NA) (NA) (X) (X)	(X) (X) (NA) (NA) (X) (X) (X)	(X) (X) (NA) (NA) (X) (X)	(X) (X) (NA) (NA) (X) (X)	

M Not available. Pereliminary. Prevised. A Not applicable.

*Excludes the following industries with no infilled order. Wooden containers; glass containers; metal cans, barrels and drums; motor chiefe assembly operations; foods and related products; tobacco; apparel and related products; chemicals; petroleum and coal products; and rubber and plastics products, n.e.c.

Appendix

The following is a description of the survey and definitions used. These are provided to clarify the meaning of the items involved and do not represent any revisions from those definitions previously employed.

DESCRIPTION OF SURVEY

The Manufacturers' Shipments, Inventories, and Orders survey provides monthly figures that are comparable to the annual totals published each year in the Annual Survey of Manufactures (ASM). The ASM is based on a sample of approximately 60,000 manufacturing establishments drawn from the 5-year census universe of about 310,000 establishments. In the ASM. each manufacturing establishment provides data on employment, payrolls, shipments, cost of materials, capital expenditures, and inventories as well as other selected items. The establishments do not provide information on unfilled orders or new orders. Since the ASM is establishment based, it provides data for each of the 425 manufacturing industries in the Standard Industrial Classification System (SIC) and area data for industry groups.

The monthly survey M3-1 does not provide information at the complete SIC industry detail because of the smaller size of the reporting panel and the fact that most companies cannot provide shipments, inventories, and orders data monthly for individual establishments.

The monthly reporting panel consists of approximately 5,000 reporting units and includes virtually all companies with 1,000 or more employees and a sample of the smaller ones. The reporting unit typically comprises the entire operations of a company although many of the larger diversified companies file separate divisional type reports for their operations in different industries.

Most of the reporting units include mixed industry activity even within the broad industry categories of the monthly survey. The survey methodology assumes that the month-to-month changes of the reporting units classified in each industry category represent effectively the month-to-month movements of the establishments in the SIC industries which make up the category. Thus, the monthly reports are used to update the ASM estimates by using a link relative of matched companies in each industry.

EXPLANATION OF TERMS

Value of Shipments-Shipments in the monthly survey are equivalent to value of shipments as reported

in the ASM which are received or receivable net selling values, f.o.b. plant, after discounts and allowances and excluding freight charges and excise taxes. Included in shipments are the value of all products sold, transferred to other plants of the same company, or shipped on consignment.

Shipments also include receipts of establishments in the industry for contract work performed for others, resales, receipts for miscellaneous activities such as the sale of scrap and refuse; value of installation and repair work performed by employees of the plant; and value of research and development performed at the plant. In the aircraft industry and shipbuilding, the value of work done in a given year varies considerably from the value of shipments because of the long lead time between the input of the materials and labor and the shipments of the completed aircraft or ship. In the annual survey, therefore, the value of work done during the year is requested rather than the value of shipments.

The value of shipments figures developed from the ASM contain duplication at the all manufacturing and industry group levels since the products of some industries are used as materials by other industries within the industry group. With the exception of motor vehicles, it is not significant at the 4-digit SIC group level. Since the M3-1 industry categories typically are groupings of industries, this duplication is significant for the all manufacturing, durable goods and nondurable goods categories and the various market groups. The significance of the duplication within the specific M3-1 industry groups varies depending on the 4-digit industry composition of these groups. It is most pronounced in a few highly integrated industry areas such as primary metals and motor vehicles and parts.

Since most monthly reports are for the entire company or major divisions rather than establishments, the companies are requested to report net sales, i.e., total company billings after discounts and allowances. Companies which file divisional reports are requested to treat transfers from one division of the company to another as if they were net sales to outside customers. Although this definition of shipments in the monthly reports differs from that used in the annual establishment reports, it is assumed that the month-to-month changes in company sales in the industry are representative of the month-to-month shipments of the establishments in the industry.

Inventories—End-of-month inventories in the monthly survey are identical in definition to the end-of-year inventories in the ASM. In the ASM, respondents are asked to report inventories of individual establishments at approximate current cost if

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feasible; otherwise, "at book values." Since different methods of inventory valuation are used (LIFO, FIFO, etc.), the definition of the aggregate inventories for establishments in an industry is not precise. The figures on the change in inventories from one period to the next are of greater significance than the actual aggregates.

Inventories are reported by stage of fabrication: (a) finished goods; (b) work in process; and (c) materials, supplies, fuel, and other inventories. In using inventories by stage of fabrication at the all manufacturing and 2-digit industry levels as well as for the durable and nondurable goods sectors, it should be noted that a finished product of one industry may be a raw material for another industry at the next stage of fabrication. Insofar as the durable and nondurable goods sectors and also the 2-digit industry groups contain industries with successive stages of processing, the same type of commodity may be included under different inventory categories in the aggregate statistics.

New Orders Received and Unfilled Orders—Orders as reported in the monthly survey are net of cancellations during the month. They include orders received during the period and also filled during the period as well as those orders received for future delivery. They

also include the net sales value of contract change documents which increase or decrease the sales value of the unfilled orders to which they relate. Orders include only those supported by binding legal documents such as signed contracts, or letter contracts. In case of letter contracts the full amount of the sales value is included if the parties are in substantial agreement on the amount; otherwise, only the funds specifically authorized to be expended are included. The respondent is instructed to deduct the sales value of partial or complete cancellation of existing orders.

Unfilled orders include orders as defined above that have not yet passed through the sales account. Generally, unfilled orders at the end of the reporting period are equal to unfilled orders at the beginning of the period plus net new orders received less net sales.

While both new orders and unfilled orders are used in reviewing individual company reports for consistency, only unfilled orders are estimated directly in the tabulated totals. New orders are derived from the shipments plus net change in unfilled orders for each industry category. This procedure is followed for seasonally adjusted data as well as for the unadjusted data. Shipments and unfilled orders are seasonally adjusted independently. Seasonally adjusted new orders are derived from seasonally adjusted shipments and seasonally adjusted unfilled orders.

